

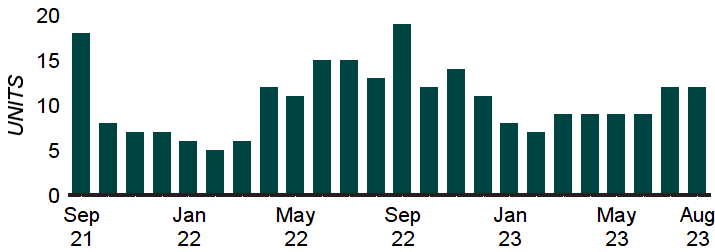
AUGUST 2023 MARKET REPORT

Westbrook
Single Family For Sale

| | August 2023 | CHANGE FROM July 2023 | CHANGE FROM August 2022 |
|------------------------|-------------|-----------------------|-------------------------|
| MEDIAN SALE PRICE | \$560,000 | ▼ -1.30% | ▲ 3.70% |
| AVERAGE SALE PRICE | \$581,500 | ▼ -5.80% | ▲ 5.60% |
| UNITS SOLD | 5 | ▼ -37.50% | ▼ -61.50% |
| AVERAGE DAYS ON MARKET | 5 | ▼ -86.50% | ▼ -77.30% |
| % OF SALES PRICE | 102.67 | ▲ 5.00% | ▲ 4.40% |
| UNITS FOR SALE | 16 | 0.00% | ▼ -23.80% |
| MONTHS OF INVENTORY | 3.20 | ▲ 60.00% | ▲ 100.00% |

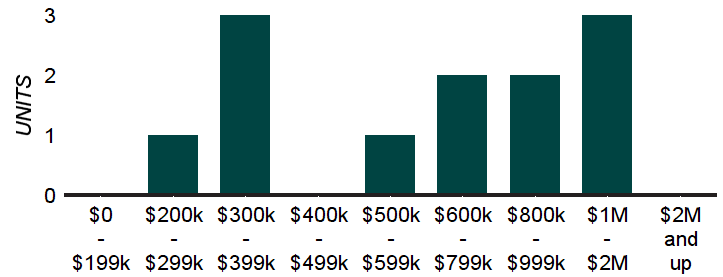
HOMES FOR SALE

Number of homes listed for sale, end of month



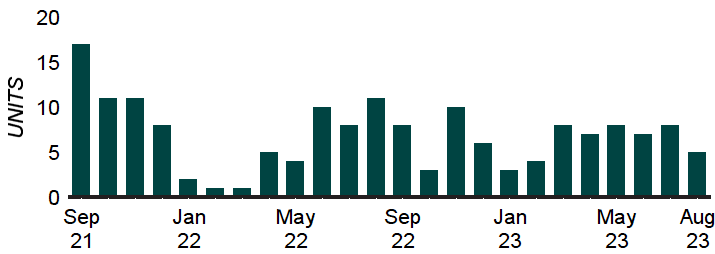
HOMES FOR SALE BY PRICE RANGE

Number of homes listed for sale at the end of month



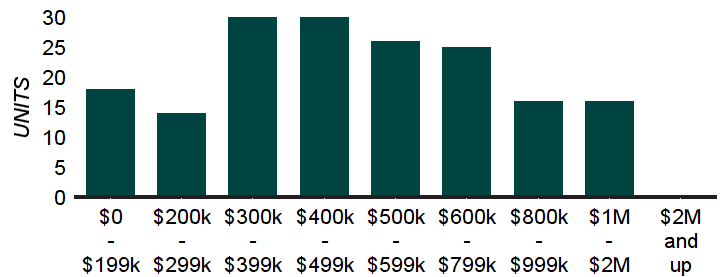
HOMES SOLD

Number of homes sold



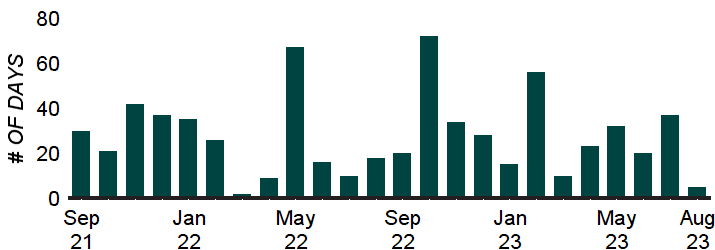
HOMES SOLD BY PRICE RANGE

Number of homes sold in the previous two years



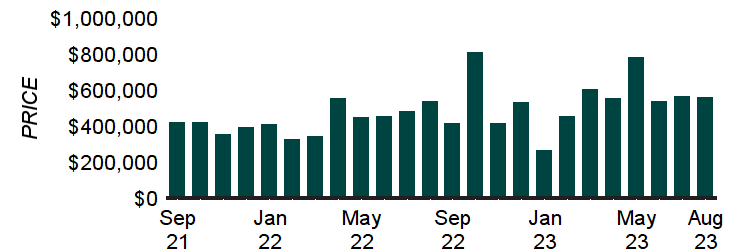
DAYS ON MARKET - SOLDS

Average days on market for all homes sold



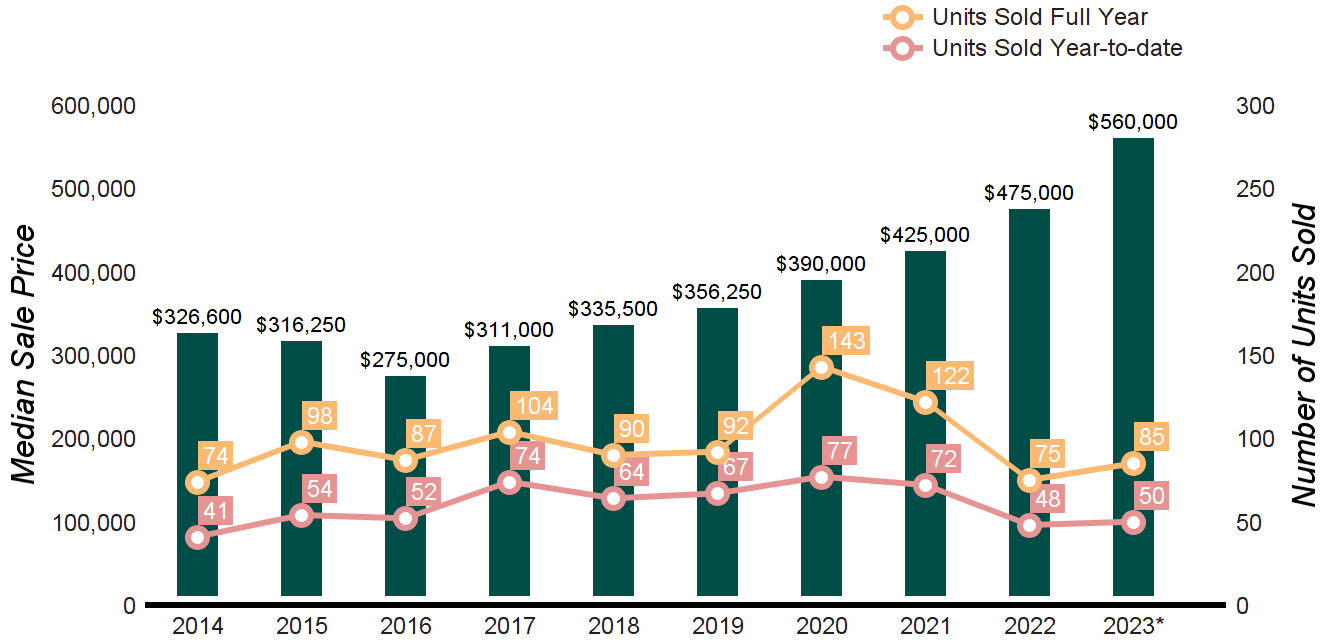
MEDIAN SALE PRICE

Price of the "middle" homes sold - an equal number of sales were above AND below this price



TEN-YEAR MARKET HISTORY

Westbrook
Single Family For Sale



| | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023* |
|--------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| UNITS SOLD | 74 | 98 | 87 | 104 | 90 | 92 | 143 | 122 | 75 | 85 |
| | ▲ 4% | ▲ 32% | ▼ 11% | ▲ 20% | ▼ 13% | ▲ 2% | ▲ 55% | ▼ 15% | ▼ 39% | ▲ 13% |
| MEDIAN SOLD PRICE | \$326,600 | \$316,250 | \$275,000 | \$311,000 | \$335,500 | \$356,250 | \$390,000 | \$425,000 | \$475,000 | \$560,000 |
| | ▼ 4% | ▼ 3% | ▼ 13% | ▲ 13% | ▲ 8% | ▲ 6% | ▲ 9% | ▲ 9% | ▲ 12% | ▲ 18% |

Data source: Smart MLS, Single Family For Sale Homes. Information believed to be accurate but not warranted.
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* 2023 year-to-date Homes and Median Price are through 8/31/2023
For 2023, Homes on Full-Year Line Graph are annualized based on actual sales year-to-date